

Exela's Financial Planning & Analysis (FP&A)

Analytics and Automation Expertise Driving FP&A Excellence

Overview

Current FP&A models create challenges for companies due to overly manual processes, costly expenses, and revenue generation pressures. Exela mitigates these issues by using a blend of intelligent automation to provide real-time data, automated processes for compliance, and a cost-effective solution.

Exela's Financial Planning & Analysis solution leverages historical financial data to extrapolate future sales and earnings, providing insightful predictions and analytics that directly influence business strategy and direction. With decades of expertise in the financial space, Exela combines knowledgeable FP&A analysts and intelligent automation to provide invaluable information and help businesses anticipate future outcomes.

Focusing on data aggregation, mapping, and analysis, Exela's FP&A solution helps to determine key performance indicators (KPIs) and make budgeting decisions. By organizing weekly data, analysts create scenarios, develop forecasts, and prepare different financial models to help inform the company's strategy. Exela's application of automation enhances operational effectiveness, provides timely reports and analytics, and enables companies to make data-based decisions more quickly.

Features

Scenario Planning

Exela FP&A analysts map out best-case, expected, and worst-case scenarios by plugging in different numbers for sales and order volume to see how it would impact the company's financial position. Based on those results, the team can identify steps it would take in response to different outcomes, better preparing a business for the future. These projections can also help plan capital expenses and other investments.

Ad Hoc Reporting

When requested, the FP&A team performs ad hoc reporting and modeling to uncover specific information and provide the findings promptly, along with actionable recommendations to senior management. With data reports presented as needed, companies can make decisions and adjust strategy quickly.

Profit & Loss Management

The Exela FP&A team creates profit and loss (P&L) statements, board reports and management reports such as variance reports, which track budget vs. actual spend by department, and statements of cash flow. This creates in-depth visibility with respect to key financial aspects of the ongoing business and helps determine the key drivers for the net profit and earnings before interest, taxes, depreciation, and amortization (EBITDA) margins. Companies can also view the current scenario and future forecasting of the business in terms of prime financial aspects and future growth or risk prospects.

Benefits

- › **Arrive at more informed strategies** to optimize profits
- › **Efficient, accurate & surprise-free** operation management
- › **Enrichment of cash flow**, liquidity ratio, working capital & operating profit
- › **Improved decisions** on investment & expenses
- › **Optimized tracking & forecasting** of budgets & profitability
- › **Leaner, sharper & swifter** process flows
- › **Complete control** of key financial aspects
- › **Enhanced visibility & accountability**
- › **Increased flexibility** with real-time data
- › **Better stakeholder management**

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Determination of Profit Margins

Our FP&A professionals dig into financial statements to understand which product lines or services have the highest profit margin or contribute the most to net profit. Similarly, they may break down the cost and revenue or profit generated by each department within the company. FP&A team members assess a business's investments with its working capital and find new investment opportunities. With Exela's solution, companies better understand where to make the most efficient use of their resources.

Budgeting & Forecasting

With Exela's FP&A solution, analysts will parse through financial reports to determine how best to allocate spending, optimizing the savings cost for the company. Analysts will also create financial models that account for trends within the business and in the broader industry and economy that may affect revenue and profit. This forecasting helps companies predict what may be ahead and where to allocate resources. It also allows them to maintain a healthy working capital and liquidity ratio of the business unit.

Budgeting and forecasting also help maintain the complete spend analysis and fund allocation for the timely accomplishment of key business operating targets while allowing full control over the underutilization and overutilization of funds, creating a healthy final accounts shape. With Exela's solution, companies further prevent internal scams, money laundering, misallocation of funds, and misutilizations. The solution also helps to meet the requisite audit and compliance.

Billing, Pricing & Commercial Management

Exela's FP&A solution addresses internal FTE billing, cross-utilization billing, and intercompany billing to determine the customer pricing and client commercial model. Using workforce management (WFM) analysis from the FP&A analytics team, the model will be structured toward winning bids correlated with revenue accounting.

WFM & Analytics

With Exela's FP&A solution, companies receive a billing and cost analysis along with a headcount and resource utilization analysis. These reports provide a deeper look into reconciliations in terms of headcount, productivity and time tracking for projects. These analyses allow companies to track productivity, cycle time and overhead expenses easily.

Reporting & Internal Audit Control

With quarterly reporting of actual vs. budgeted analysis and historic and past trend analysis of cost and budget allocation, companies receive an overall picture of their financial performance and can determine if any alterations in plans need to take place.

Exela's FP&A solution provides tracking and monitoring of cost allocation, service cost movement, monthly budget movement, and Capex movement with validation through cost-in-progress (CIP) capitalization. This allows for an auditable trial and complete governance, giving companies the transparency they need to make decisions.