

Collections

Overview

Bay Area Credit, an Exela Technologies brand, has more than 50 years of comprehensive collections services experience working with Fortune 100 companies, liquidating numerous types of first and third-party debt. Through our extensive infrastructure and collections experience, licensing in all 50 states, and our proprietary debt management platform, we've become a collections industry leader.

Our highly experienced staff handles first and third-party debt at any delinquency stage and first-party soft collections, including bill reminders and notifications. Our services are results-based. We don't get paid unless you do.

Highlights



Industry-leading recovery rates



Flexible, scalable global operations



Contact center support for inbound/outbound calls and lettering



The highest standards of professionalism



Ethical collections standards



Waterfall tracing to obtain updated address and credit information



Compliance with all applicable laws and regulations, including FDCPA and HIPAA



Contingency rates: no upfront costs - no recovery, no fee

Integrated Collections Platform

Exela's multimedia contact management system combines desktop advisor software with mobile apps, a web-based payment portal, and omni-channel, semi-automated inbound and outbound communications to provide exceptional recovery rates.

Our integrated dashboard gives you access to the details of your entire portfolio and the ability to drill down into the specifics of individual accounts and take full advantage of our advanced analytics tools.

Data Collection and Analytics

Exela's advanced data enrichment and consolidation system aggregates historical and consumer data from a variety of sources to enable improved outreach, analytics, reporting, and predictive modeling. This enables us to focus on accounts with the highest probability of success to maximize your returns.

Get in touch for a no-obligation consultation to discuss how Exela's collections services can help you liquidate your debt.

Already working with a collection agency? We would be happy to accept a portion of your account assignments and compete with your existing service provider to demonstrate our superior performance. Ask us for more information on our Champion-Challenger program for more details.